

Message Text

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PAGE 01 TOKYO 05644 160907Z

53

ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W
----- 103158

R 160820Z APR 76
FM AMEMBASSY TOKYO
TO USDOC WASHDC
SECSTATE WASHDC 8535

UNCLAS TOKYO 5644

E.O. 11652: N/A
TAGS: BEXP, JA
SUBJECT: WTDR/FTI - NIHON TEKSEL CO., LTD. (NIHON TEKSEL K.K.)

REF: STATE 077196

1. JAPAN 2. CNTRY CODE: 588 3. SER NO: NA
4. NIHON TEKSEL CO., LTD. (NIHON TEKSEL K.K.)
- 4A. CODE: 4B. CODE: A
5. KYOSHIN BLDG., 13-14 SAKURAGAOKA-MACHI, SHIBUYA-KU
6. TOKYO 150, JAPAN
7. ESTABL: 1975 8. EMPL: 3 9. SIZE: (21-X) SMALL
10. REPUTATION: (22-X) GOOD
11. SELLS ITS PRODUCTS IN JAPAN AND INT EFOLLOWING FOREIGN
AREAS: SOUTH AFRICA; UNITED STATES.
12. RPT. DATE: 04/76
- 13A. 36740/235 AGT. DIST. & IMP. OF SEMICONDUCTORS
- 13B. 36430/235 AGT. DIST. & IMP. OF ELECTRICAL WIRING
DEVICES
- 13C. 36790/2345 AGT. DIST. & IMP. OF ELECTRIC RELAYS;
EXP. OF ELECTRONIC COMPONENTS
- 13D. 34699/35 DIST. & IMP. OF SEMICONDUCTOR HEAT SINKS
- 13E. 35731/35 DIST. & IMP. OF MICROCOMPUTERS
- 13F. 36463/35 DIST. & IMP. OF XENON PORTABLE LAMPS
- 13G. 35672/25 AGT. & IMP. OF SEMICONDUCTOR BURN-IN OVENS
- 13H. 73920/9 CONSULTING & MARKETING SERVICES
14. CONTACT: MICHAEL L. JABLOW TITLE: DIR
15. CABLE: LAWRIGHT 16. TELEX: J23723 LAWRIGHT
17. PHONE: P3/4615121

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18. FINANCIAL REFS: CITIBANK N.A., TOKYO BR., 2-2-1 OHTE-

MACHI, CHIYODA-KU, TOKYO; DAI-ICHI KANGYO BANK, SHIBUYA BR.,
21-1 UDAGAWA-CHO, SHIBUYA-KU, TOKYO; MITSUBISHI BANK,
SHIBUYA BR., 1-3-2 DOGENZAKA, SHIBUYA-KU, TOKYO.

19. TRADE REFS: MOS TECHNOLOGY, INC., VALLEY FORGE CORPORATE
CENTER, 950 RITTENHOUSE RD., NORRISTOWN, PA 19401; RELIABILITY,
INC., 5325 GLENMOUNT, HOUSTON, TX 77036; LEVITON MANUFACTURING
CO., LTD., 59-25, LITTLE NECK PKWY., LITTLE NECK, NY 11362;
POWER SEMICONDUCTORS INC., 90 MUNSON ST., DEVON, CT 06460;
ELECTRONIC RELAY, INC., 7106-08 W. TOUGGY AVE., NILES, IL
60648; AHAM HEAT SINKS, P.O. BOX 909, AZUSA, CA 91702;
MICROCOMPUTER ASSOCIATES INC., 2589 SCOTT BLVD., SANTA CLARA,
CA 95050; STREAMLIGHT INC., 1505 RACE ST. ROOM 913,
PHILADELPHIA, PA 19102.

20. FOREIGN FIRMS REPRESENTED: AGECONY REP. OF MOS TECHNOLOGY,
INC., NORRISTOWN, PA FOR MOS IC'S, ACQUIRED 1975; RELIABILITY
INC., HOUSTON, TX FOR BURN-IN OVENS, ACQ. 1976; LEVITON MFG.
CO., LTD., LITTLE NECK, NY FOR ELECTRICAL WIRING DEVICES, ACQ.
1975; POWER SEMICONDUCTORS INC., DEVON, CT FOR RECTIFIERS,
ACQ. 1975; ELECTRONIC RELAYS, INC., NILES, IL FOR RELAYS,
ACQ. 1976; AHAM HEAT SINKS, AZUSA, CA FOR HEAT SINKS, ACQ.
1976; MICROCOMPUTER ASSOCIATES INC., SANTA CLARA, CA FOR
MICROCOMPUTERS, ACQ. 1975; STREAMLIGHT INC., PHILADELPHIA,
PA FOR XENON LAMPS, ACQ. 1976.

21. FIRM IS SMALL TRADING COMPANY SPECIALIZING IN ELECTRONIC
AND ELECTRIC PRODUCTS. IT ALSO ENGAGED IN CONSULTATION AND
MARKETING SERVICES OF THE SAID PRODUCTS. DIRECTOR MICHAEL L.
JABLOW IS CONCURRENTLY PRESIDENT OF TEKSEL INC. OF STAMFORD,
CONNECTICUT. HINOH TEKSEL EXPORTS 5 PERCENT OF TOTAL BUSINESS
AND SELLS 95 PERCENT TO DOMESTIC MARKET OF WHICH 75 PERCENT
ARE IMPORTED PRODUCTS FROM THE U.S. PAID-IN CAPITAL-
1 MILLION YEN (US\$1 EQUALS APPROX. 300 YEN). FIRM'S
BUSINESS STARTED SEPTEMBER 1975. ESTIMATED SALES FOR 1976 -
20 MILLION YEN. PRESIDENT SHOJI AKUTSU HOLDS 100 PERCENT OF
ITS STOCKS. A LOCAL BANK REPORTS THAT THE FIRM HAS HAD
NON-BORROWING ACCOUNT SINCE SEPTEMBER 1975 WITH BALANCES
AVERAGING IN MODERATE SIX FIGURES. THE BANK CONSIDERS FIRM
GOOD FOR ORDINARY BUSINESS ENGAGEMENTS. EMBASSY RECOMMENDS
FIRM AS SUITABLE TRADE CONTACT FOR INTERESTED U.S. FIRMS
IF DEALT WITH ON A SECURED BASIS.

22. PREPARED BY: T. MASUDA APPROVED BY: J.E. HAYES
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AT: U.S. EMBASSY, TOKYO
HODGSON

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NNN

Message Attributes

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Margaret P. Grafeld
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04 MAY 2006

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Subject: WTD/FTI - NIHON TEKSEL CO., LTD. (NIHON TEKSEL K.K.)
TAGS: BEXP, JA
To: COM STATE
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